## 4Q21

## Quarterly Earnings

## member of

Dow Jones
Sustainability Indices
In Collaboration with RobecoSAM

## 4Q21 and FY21 Earnings

[Unit: KRW bn]

| Category | '21.4Q | '21.3Q | QoQ | '20.4Q | YoY | FY '21 | FY '20 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 3,816.0 | 3,439.8 | +10.9\% | 3,251.4 | +17.4\% | 13,553.2 | 11,294.8 | +20.0\% |
| Energy and others | 3,107.3 | 2,740.9 | +13.4\% | 2,629.2 | +18.2\% | 10,946.9 | 8,728.8 | +25.4\% |
| Electronic Materials | 708.7 | 698.9 | +1.4\% | 622.2 | +13.9\% | 2,606.3 | 2,566.0 | +1.6\% |
| Operating <br> Profit (\%) | $\begin{array}{r} 265.7 \\ (7.0 \%) \end{array}$ | $\begin{array}{r} 373.5 \\ (10.9 \%) \end{array}$ | -28.9\% | $\begin{array}{r} 246.2 \\ \text { (7.6\%) } \end{array}$ | +7.9\% | $\begin{gathered} 1,067.6 \\ (7.9 \%) \end{gathered}$ | $\begin{array}{r} 671.3 \\ (5.9 \%) \end{array}$ | +59.0\% |
| Energy and others | $\begin{array}{r} 120.2 \\ (3.9 \%) \end{array}$ | $\begin{array}{r} 201.8 \\ \text { (7.4\%) } \end{array}$ | -40.4\% | $\begin{array}{r} 117.0 \\ (4.5 \%) \end{array}$ | +2.7\% | $\begin{array}{r} 537.6 \\ (4.9 \%) \end{array}$ | $\begin{array}{r} 241.3 \\ (2.8 \%) \end{array}$ | +122.8\% |
| Electronic Materials | $\begin{array}{r} 145.5 \\ (20.5 \%) \end{array}$ | $\begin{array}{r} 171.7 \\ (24.6 \%) \end{array}$ | -15.3\% | $\begin{array}{r} 129.2 \\ (20.8 \%) \end{array}$ | +12.6\% | $\begin{array}{r} 530.0 \\ (20.3 \%) \end{array}$ | $\begin{array}{r} 430.0 \\ (16.8 \%) \end{array}$ | +22.3\% |
| Pre-tax Profit (\%) | $\begin{array}{r} 511.3 \\ (13.4 \%) \end{array}$ | $\begin{array}{r} 550.6 \\ (16.0 \%) \end{array}$ | -7.1\% | $\begin{array}{r} 429.3 \\ (13.2 \%) \end{array}$ | +19.1\% | $\begin{array}{r} 1,663.3 \\ (12.3 \%) \end{array}$ | $\begin{array}{r} 803.4 \\ \text { (7.1\%) } \end{array}$ | +107.0\% |
| Net Profit (\%) | $\begin{array}{r} 391.6 \\ (10.3 \%) \end{array}$ | $\begin{array}{r} 420.4 \\ (12.2 \%) \end{array}$ | -6.8\% | $\begin{array}{r} 341.9 \\ (10.5 \%) \end{array}$ | +14.5\% | $\begin{gathered} 1,250.4 \\ (9.2 \%) \end{gathered}$ | $\begin{array}{r} 631.0 \\ (5.6 \%) \end{array}$ | +98.2\% |

## FY21 Financial Status

[Unit: KRW bn]

| Category | Dec 31. '21 | Sep 30. '21 | QoQ | Dec 31. '20 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 25,833.2 | 24,521.2 | +1,312.0 | 21,534.2 | +4,299.0 |
| Current | 7,444.9 | 6,912.9 | +532.0 | 5,657.4 | +1,787.5 |
| Non Current | 18,388.3 | 17,608.3 | +780.0 | 15,876.8 | +2,511.5 |
| Liabilities | 10,636.5 | 9,646.7 | +989.8 | 8,175.3 | +2,461.2 |
| Current | 6,461.3 | 5,114.5 | +1,346.8 | 4,983.6 | +1,477.7 |
| Non Current | 4,175.2 | 4,532.2 | -357.0 | 3,191.7 | +983.5 |
| Shareholders' Equity | 15,196.7 | 14,874.5 | +322.2 | 13,358.9 | +1,837.8 |
| Paid-in Capital | 356.7 | 356.7 | - | 356.7 |  |
| Cash \& cash equiv.* | 2,432.8 | 1,927.8 | +505.0 | 1,668.7 | +764.1 |
| Debt | 4,618.0 | 4,156.2 | +461.8 | 3,911.8 | +706.2 |

*Short-term financial instruments included

## 4Q21 Results and FY22 Outlook

## Automotive \& ESS

## [4Q21 Earnings ]

## Revenue growth and steady profitability

- EV battery revenue grew with supply increase of EV battery mostly for Gen. 5 despite automotive chip shortage issue
- ESS revenue and profitability improved with sales increase of high-value products for RES • UPS


## [ 1Q22 Forecast ]

## Steady sales and profitability

- EV battery sales to go up for major customers' new models
- ESS revenue to decline due to seasonality but profitability to maintain as product mix improves


## [ FY22 Market Outlook ]

 * Source : IHS, SDI Marketing

- Environmental policy such as subsidy \& fuel-efficiency regulation to continue and automakers to drive active electrification strategy \& new models roll-out
- Consumers' EV preference to grow with improved mileage - charging speed and charging infrastructure
$\Rightarrow$ Revenue growth \& Improved profitability with sales increase of high-energy-density battery

ESS market size, \$7.5B (Yoy +31\%)

* Source : IHS, BNEF, Woodmackenzie, SDI Marketing
- Utility market to grow with stricter renewable energy policy of major countries
- UPS • RES demand to go up to respond to natural disasters, unstable electric power supply
$\Rightarrow$ Improved profitability with sales increase of UPS • RES


## 4Q21 Results and FY22 Outlook

## Small-sized LIB

## [ 4Q21 Earnings ]

## Revenue up for cylindrical battery

- Cylindrical revenue up mostly for EV and power tools
- Pouch revenue down for flagship S/phones due to seasonality


## [ 1Q22 Forecast ]

## Sales and profitability increase

- Cylindrical sales for power tools to go down, but for M-Mobility • EV to go up
- Pouch sales to increase for new flagship S/phone


## [ FY22 Market Outlook ]

Small-sized LIB market, \$41B (ror $+12 \%$ )

* Source : Strategy Analytics, Freedonia, Markets\&Markets, IHS, SDI Marketing
[ Non-IT]
- Steady high growth as more automakers use cylindrical battery for EV
- Steady growth for power tools with demand increase for construction tools • outdoor power equipment
$\Rightarrow$ Strengthened market leadership with a head-start launch of new high-capacity • high-power models
[ IT ]
- Foldable S/phones proportion to increase, amongst weakened demand growth of total S/phone
- Demand increase for wearable devices such as TWS and smart watch
$\Rightarrow$ New models to be launched in a timely manner, to be the first supplier of major customers' projects


## 4Q21 Results and FY22 Outlook

## Electronic Materials

## [ 4Q21 Earnings ]

## Revenue up for high-value display materials

- Polarizer revenue slightly up mainly for large TV
- OLED materials revenue up with supply increase for S/phone•TV
- Semiconductor materials revenue slightly down due to customers' inventory adjustment


## [ 1Q22 Forecast ]

## Steady sales despite seasonality

- Display materials sales to be steady
- Semiconductor materials sales to be similar with previous quarter


## [ FY22 Market Outlook ]

## High demand for high-value materials

[ Display Materials ]

- OLED materials : Higher penetration rate for S/phone, increased launch of TV • laptop with OLED panel
- Polarizer : Total demand in square meter $\left(\mathrm{m}^{2}\right)$ to increase as demand for large LCD TV goes up
$\Rightarrow$ Strengthened technological competitiveness for high-value models
[Semiconductor Materials ]
- Demand growth as customers' wafer input goes up and patterns get narrow
$\Rightarrow$ Increased product quality and timely development of new models


## FY21 Dividends and FY22 - FY24 Shareholder Return Policy

[ FY21 Dividends ]
KRW 1,000 dividends per share (KRW1,050for Prefereses share)

## [ FY22-FY24 Shareholder Return Policy ]

KRW 1,000 per share (KRW 1,050forpreferedshare) $+5-10 \%$ of annual free cash flow as extra dividends

- Regular dividends are KRW 1,000, to maintain minimum return to shareholders
- Pay out 5-10\% of free cash flow (FCF) as additional dividends
[ FY17-FY21 Dividend Trend ]

| Type | FY17 | FY18 | FY19 | FY20 | FY21 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Dividends per <br> share (KRW) | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| Total dividends <br> (KRW bn) | 66.9 | 66.9 | 66.9 | 66.9 | 66.9 |
| Payout ratio | $10.2 \%$ | $9.5 \%$ | $18.8 \%$ | $11.6 \%$ | $5.7 \%$ |
| Dividend yield | $0.49 \%$ | $0.46 \%$ | $0.44 \%$ | $0.18 \%$ | $0.16 \%$ |

## Income Statement

[Unit: KRW bn]

| Category | FY '21 | '21.4Q | '21.3Q | '21.2Q | '21.1Q | FY '20 | '20.4Q | '20.3Q |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 13,553.2 | 3,816.0 | 3,439.8 | 3,334.3 | 2,963.2 | 11,294.8 | 3,251.4 | 3,087.2 |
| COGS | 10,475.6 | 2,980.6 | 2,572.0 | 2,566.2 | 2,356.9 | 8,914.2 | 2,551.2 | 2,384.3 |
| Gross Profit (\%) | $\begin{gathered} 3,077.6 \\ (22.7 \%) \end{gathered}$ | $\begin{array}{r} 835.4 \\ (21.9 \%) \end{array}$ | $\begin{array}{r} 867.8 \\ (25.2 \%) \end{array}$ | $\begin{array}{r} 768.1 \\ (23.0 \%) \end{array}$ | $\begin{array}{r} 606.3 \\ (20.5 \%) \end{array}$ | $\begin{aligned} & 2,380.6 \\ & (21.1 \%) \end{aligned}$ | $\begin{array}{r} 700.2 \\ (21.5 \%) \end{array}$ | $\begin{array}{r} 702.9 \\ (22.8 \%) \end{array}$ |
| Operating Profit (\%) | $\begin{array}{r} 1,067.6 \\ (7.9 \%) \\ \hline \end{array}$ | $\begin{array}{r} 265.7 \\ (7.0 \%) \\ \hline \end{array}$ | $\begin{array}{r} 373.5 \\ (10.9 \%) \end{array}$ | $\begin{array}{r} 295.2 \\ (8.9 \%) \end{array}$ | $\begin{array}{r} 133.2 \\ (4.5 \%) \\ \hline \end{array}$ | $\begin{array}{r} 671.3 \\ (5.9 \%) \end{array}$ | $\begin{array}{r} 246.2 \\ (7.6 \%) \\ \hline \end{array}$ | $\begin{array}{r} 267.4 \\ (8.7 \%) \end{array}$ |
| Non-operating Profit | 595.8 | 245.5 | 177.1 | 100.9 | 721 | 132.1 | 183.1 | 30.8 |
| Pre-tax Profit (\%) | $\begin{array}{r} 1,663.3 \\ (12.3 \%) \\ \hline \end{array}$ | $\begin{array}{r} 511.3 \\ (13.4 \%) \end{array}$ | $\begin{array}{r} 550.6 \\ (16.0 \%) \\ \hline \end{array}$ | $\begin{array}{r} 396.1 \\ (11.9 \%) \\ \hline \end{array}$ | $\begin{array}{r} 205.3 \\ (6.9 \%) \end{array}$ | $\begin{array}{r} 803.4 \\ (7.1 \%) \\ \hline \end{array}$ | $\begin{array}{r} 429.3 \\ (13.2 \%) \\ \hline \end{array}$ | $\begin{array}{r} 298.2 \\ (9.7 \%) \\ \hline \end{array}$ |
| Tax | 412.9 | 119.6 | 130.2 | 107.8 | 55.3 | 172.4 | 87.4 | 57.5 |
| Net Profit (\%) | $\begin{array}{r} 1,250.4 \\ (9.2 \%) \\ \hline \end{array}$ | $\begin{array}{r} 391.6 \\ (10.3 \%) \\ \hline \end{array}$ | $\begin{array}{r} 420.4 \\ (12.2 \%) \\ \hline \end{array}$ | $\begin{array}{r} 288.3 \\ (8.6 \%) \end{array}$ | $\begin{array}{r} 150.0 \\ (5.1 \%) \end{array}$ | $\begin{array}{r} 631.0 \\ (5.6 \%) \end{array}$ | $\begin{array}{r} 341.9 \\ (10.5 \%) \end{array}$ | $\begin{array}{r} 240.7 \\ (7.8 \%) \end{array}$ |
| NP less Minority Interests(\%) | $\begin{array}{r} 1,169.8 \\ (8.6 \%) \end{array}$ | $\begin{array}{r} 365.5 \\ (9.6 \%) \\ \hline \end{array}$ | $\begin{array}{r} 395.3 \\ (11.5 \%) \\ \hline \end{array}$ | $\begin{array}{r} \hline 274.8 \\ (8.2 \%) \\ \hline \end{array}$ | $\begin{array}{r} 134.2 \\ (4.5 \%) \\ \hline \end{array}$ | $\begin{array}{r} 574.7 \\ (5.1 \%) \\ \hline \end{array}$ | $\begin{array}{r} 317.9 \\ (9.8 \%) \\ \hline \end{array}$ | $\begin{array}{r} 223.0 \\ (7.2 \%) \\ \hline \end{array}$ |
| Depreciation | 1,252.2 | 333.3 | 314.4 | 309.2 | 295.3 | 1,083.5 | 293.1 | 280.8 |
| CAPEX | 1,697.7 | 522.2 | 455.3 | 401.6 | 318.6 | 1,571.9 | 564.7 | 371.0 |

## Balance Sheet

[Unit: KRW bn]

| Category | Dec 31. '21 | Sep 30. '21 | Jun 30. '21 | Mar 31. '21 | Dec 31. '20 | Sep 30. '20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets | 25,833.2 | 24,521.2 | 23,215.4 | 21,922.8 | 21,534.2 | 20,809.4 |
| Current Assets | 7,444.9 | 6,912.9 | 6,440.6 | 5,770.5 | 5,657.4 | 5,565.8 |
| Cash \& Cash equiv.* | 2,432.8 | 1,927.8 | 1,954.2 | 1,703.0 | 1,668.7 | 1,424.3 |
| A/R \& Others | 2,524.8 | 2,480.0 | 2,455.4 | 2,205.7 | 2,177.9 | 2,177.4 |
| Inventory | 2,487.3 | 2,505.1 | 2,031.0 | 1,861.8 | 1,810.8 | 1,964.1 |
| Non-current Assets | 18,388.3 | 17,608.3 | 16,774.8 | 16,152.3 | 15,876.8 | 15,243.6 |
| Investment Assets | 9,542.7 | 9,446.4 | 9,124.9 | 8,818.9 | 8,575.9 | 8,075.7 |
| Tangible \& Intangible Assets | 8,434.9 | 7,762.3 | 7,257.7 | 6,952.6 | 6,921.7 | 6,776.5 |
| Others | 410.7 | 399.6 | 392.2 | 380.8 | 379.2 | 391.4 |
| Liabilities | 10,636.5 | 9,646.7 | 9,030.7 | 8,280.5 | 8,175.3 | 7,844.7 |
| Current liabilities | 6,461.3 | 5,114.5 | 4,971.1 | 4,984.0 | 4,983.6 | 4,919.8 |
| Non-current liabilities | 4,175.2 | 4,532.2 | 4,059.6 | 3,296.5 | 3,191.7 | 2,924.9 |
| Shareholders' Equity | 15,196.7 | 14,874.5 | 14,184.7 | 13,642.3 | 13,358.9 | 12,964.7 |
| Paid-in Capital | 356.7 | 356.7 | 356.7 | 356.7 | 356.7 | 356.7 |

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## Document

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Sustainability Indices
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[^0]:    *Short-term financial instruments included

