## 3Q19 Quarterly Earnings

## October 29, 2019

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Dow Jones
Sustainability Indices
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This document is provided for the convenience of investors only, before the external audit on our 3Q19 financial results is completed. The audit outcomes may cause some parts of this document to change.

## 3Q19 Earnings and Financial Status

| Category | 3Q19 | 2Q19 | QoQ | Category | Sept 30, 2019 | $\begin{gathered} \text { Jun } 30, \\ 2018 \end{gathered}$ | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 2,567.9 | 2,404.5 | +6.8\% | Assets | 19,737.0 | 19,765.8 | -28.8 |
|  |  |  |  | Current | 5,142.6 | 5,216.7 | -74.1 |
| Li-ion Battery | 1,951.7 | 1,821.4 | +7.2\% | Non-current | 14,594.4 | 14,549.1 | +45.3 |
| Electronic <br> Materials | 614.3 | 581.2 | +5.7\% | Liabilities | 6,981.4 | 7,248.6 | -267.2 |
|  |  |  |  | Current | 3,388.1 | 3,546.8 | -158.7 |
| Operating Profit (\%) | $\begin{gathered} 166.0 \\ (6.5 \%) \end{gathered}$ | $\begin{array}{r} 157.3 \\ (6.5 \%) \end{array}$ | +5.5\% | Non-current | 3,593.3 | 3,701.8 | -108.5 |
|  |  |  |  | Shareholders' Equity | 12,755.6 | 12,517.2 | +238.4 |
| Pre-tax Profit (\%) | $\begin{array}{r} 300.4 \\ (11.7 \%) \end{array}$ | $\begin{array}{r} 217.0 \\ (9.0 \%) \end{array}$ | +38.4\% | Paid-in Capital | 356.7 | 356.7 |  |
| Net Profit <br> (\%) | $\begin{array}{r} 217.4 \\ (8.5 \%) \end{array}$ | $\begin{array}{r} 160.2 \\ (6.7 \%) \end{array}$ | +35.7\% | Cash \& cash equiv. * | 1,054.0 | 1,444.8 | -390.8 |
|  |  |  |  | Debt | 3,284.9 | 3,550.1 | -265.2 |

*Include short-term financial instruments

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## 3Q19 Earnings and Forecast

| Li-ion | Battery |
| :---: | :---: |
| [Large-sized LIB] | [Small-sized LIB] |
| $\square 3 \mathrm{Q}$, revenue up significantly in QoQ | $\square$ 3Q, Revenue slightly declined in QoQ |
| - xEV revenue expanded in new EV.PHEV models | - Cylindrical revenue decreased with weak demand |
| - ESS revenue up driven by Utility in KR \& overseas | - Polymer profitability improved by flagship |
|  | S/Phone models despite revenue down |
| $\square 4 \mathrm{Q}$, Sales continue to boost led by xEV | $\square$ 4Q, Sales to increase led by cylindrical |
| - xEV profitability to improve as robust sales growth to continue | - High power cylindrical to lift up sales |
|  | - Polymer sales to improve driven by wearable |
| - ESS equipped with fire-safe system to be launched, overseas sales growth to sustain mainly in $U S$ \& $A U$ | and Chinese S/phone |

## 3Q19 Earnings and Forecast

## Electronic Materials

## [Electronic Materials]

3Q, Revenue growth led by DP materials- Polarizer revenue increased with large LCD TVs
- OLED sales expanded in new flagship models
- Semi revenue increased slightly4Q, Higher profitability by increased supply of OLED.Semi materials
- OLED to expand supply for new platform and China
- Semi sales to increase with rebounding demand
- Polarizer shipment to slow due to seasonality
[Revenue]
(Unit : KRW tn)



## Appendix

## Income Statement

| Category | 3Q19 | 2Q19 | 1Q19 | FY18 | 4Q18 | 3Q18 | 2Q18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 2,567.9 | 2,404.5 | 2,304.1 | 9,158.3 | 2,478.6 | 2,522.8 | 2,248.0 |
| COGS | 1,996.8 | 1,874.0 | 1,773.0 | 7,118.2 | 1,900.0 | 1,921.8 | 1,763.8 |
| Gross Profit (\%) | $\begin{array}{r} 571.1 \\ (22.2 \%) \end{array}$ | $\begin{array}{r} 530.5 \\ (22.1 \%) \end{array}$ | $\begin{array}{r} 531.1 \\ (23.1 \%) \end{array}$ | $\begin{aligned} & 2,040.1 \\ & (22.3 \%) \end{aligned}$ | $\begin{array}{r} 578.6 \\ (23.3 \%) \end{array}$ | $\begin{array}{r} 601.0 \\ (23.8 \%) \end{array}$ | $\begin{array}{r} 484.2 \\ (21.5 \%) \end{array}$ |
| Operating Profit (\%) | $\begin{array}{r} 166.0 \\ (6.5 \%) \end{array}$ | $\begin{array}{r} 157.3 \\ (6.5 \%) \end{array}$ | $\begin{array}{r} 118.8 \\ (5.2 \%) \end{array}$ | $\begin{array}{r} 715.0 \\ (7.8 \%) \end{array}$ | $\begin{array}{r} 248.7 \\ (10.0 \%) \end{array}$ | $\begin{array}{r} 241.5 \\ (9.6 \%) \end{array}$ | $\begin{array}{r} 152.8 \\ (6.8 \%) \end{array}$ |
| Non-operating Profit | 134.4 | 59.7 | -48.3 | 321.2 | 142.5 | 64.8 | -11.6 |
| Pre-tax Profit (\%) | $\begin{array}{r} 300.4 \\ (11.7 \%) \end{array}$ | $\begin{array}{r} 217.0 \\ (9.0 \%) \end{array}$ | $\begin{array}{r} 70.5 \\ (3.1 \%) \end{array}$ | $\begin{aligned} & 1,036.2 \\ & (11.3 \%) \end{aligned}$ | $\begin{array}{r} 391.2 \\ (15.8 \%) \end{array}$ | $\begin{array}{r} 306.3 \\ (12.1 \%) \end{array}$ | $\begin{array}{r} 141.2 \\ (6.3 \%) \end{array}$ |
| Tax | 83.0 | 56.8 | 12.6 | 291.2 | 125.2 | 92.2 | 36.5 |
| Net Profit (\%) | $\begin{array}{r} 217.4 \\ (8.5 \%) \end{array}$ | $\begin{array}{r} 160.2 \\ (6.7 \%) \end{array}$ | $\begin{array}{r} 57.9 \\ (2.5 \%) \end{array}$ | $\begin{array}{r} 745.0 \\ (8.1 \%) \end{array}$ | $\begin{array}{r} 266.0 \\ (10.7 \%) \end{array}$ | $\begin{array}{r} 214.1 \\ (8.5 \%) \end{array}$ | $\begin{array}{r} 104.7 \\ (4.7 \%) \end{array}$ |
| NP less Minority Interests (\%) | $\begin{array}{r} 208.4 \\ (8.1 \%) \end{array}$ | $\begin{array}{r} 148.6 \\ (6.2 \%) \end{array}$ | $\begin{array}{r} 50.2 \\ (2.2 \%) \end{array}$ | $\begin{array}{r} 701.2 \\ (7.7 \%) \end{array}$ | $\begin{array}{r} 254.3 \\ (10.3 \%) \end{array}$ | $\begin{array}{r} 214.9 \\ (8.5 \%) \end{array}$ | $\begin{array}{r} 106.7 \\ (4.7 \%) \end{array}$ |
| Depreciation | 227.7 | 208.1 | 190.2 | 582.2 | 159.6 | 154.2 | 138.8 |
| CAPEX | 362.3 | 503.6 | 509.5 | 1,900.9 | 774.8 | 534.7 | 351.2 |

## Balance Sheet

| Category | $\begin{gathered} \text { Sept. 30, } \\ { }^{\prime} 19 \end{gathered}$ | $\begin{gathered} \text { Jun. } 30, \\ \text { '19 } \end{gathered}$ | Mar. 31, '19 | $\begin{gathered} \text { Dec. } 31 \text {, } \\ \text { '18 } \end{gathered}$ | $\begin{gathered} \text { Sept. 30, } \\ \quad 18 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ ' 18 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 19,737.0 | 19,765.8 | 19,554.3 | 19,349.7 | 18,426.0 | 16,890.5 |
| Current | 5,142.6 | 5,216.7 | 5,411.9 | 5,519.3 | 5,362.6 | 4,601.9 |
| Cash \& cash equiv. *) | 1,054.0 | 1,444.8 | 1,413.5 | 1,611.8 | 1,838.5 | 1,310.6 |
| A/R \& Others | 2,087.3 | 1,966.0 | 2,200.5 | 2,161.8 | 2,036.7 | 1,927.3 |
| Inventory | 2,001.3 | 1,805.9 | 1,797.9 | 1,745.7 | 1,487.4 | 1,364.0 |
| Non-current | 14,594.4 | 14,549.1 | 14,142.4 | 13,830.4 | 13,063.4 | 12,288.6 |
| Investment | 8,005.7 | 8,144.7 | 8,023.1 | 8,050.3 | 7,864.3 | 7,635.9 |
| Tangible \& Intangible | 6,253.0 | 6,064.3 | 5,808.4 | 5,474.6 | 4,903.1 | 4,369.2 |
| Others | 335.7 | 340.1 | 310.9 | 305.5 | 296.0 | 283.5 |
| Liabilities | 6,981.4 | 7,248.6 | 7,244.8 | 7,124.5 | 6,390.6 | 5,134.8 |
| Current | 3,388.1 | 3,546.8 | 3,731.9 | 4,012.8 | 3,461.7 | 3,224.9 |
| Non-current | 3,593.3 | 3,701.8 | 3,512.9 | 3,111.7 | 2,928.9 | 1,909.9 |
| Shareholders' Equity | 12,755.6 | 12,517.2 | 12,309.5 | 12,225.2 | 12,035.4 | 11,755.7 |
| Paid-in Capital | 356.7 | 356.7 | 356.7 | 356.7 | 356.7 | 356.7 |

[^0]
[^0]:    *) Include short-term financial instruments

